



GENERAL CONDITIONS OF SALE AND TERMS OF DELIVERY

1. Application

- 1.1. These General Conditions of Sale and Terms of Delivery shall apply to all agreements concluded for the supply from GASA Young Plants A/S and GASA YOUNG PLANTS Costa Rica S.A. (hereinafter called GSYP), unless otherwise stipulated in mandatory legislative provisions or explicitly agreed between the parties.
- 1.2. These General Conditions of Sale shall take precedence over any provisions in the Buyer's order/acceptance, including the Buyer's general conditions.

2. Offer and Acceptance

- 2.1. Information and material forwarded to the Buyer prior to GSYP's order confirmation shall not be deemed to constitute a binding offer to the Buyer, but shall only be considered an invitation to the Buyer to place an order. Consequently, an agreement about the supply, prices and other terms shall not be deemed to have been concluded until the Buyer receives GSYP's acceptance of the order.

The GSYP shall be entitled to change agreed prices according to changes in the exchange rates, sub-supplier prices, imposed duties and taxes, freight, insurance charges and other conditions beyond the control of the GSYP.

- 2.2. Information in GSYP's product information, price list or similar shall only be binding to the extent this is stated explicitly in the agreement concluded regarding the order. Subject to unsold.

3. Pallets and Transport Containers

- 3.1. GSYP shall supply the plants in trolleys and on shelves approved by Container Centralen A/S ("CC containers" and "CC shelves") and/or on Euro pallets and/or other material (collectively referred to as "Equipment"). The Buyer shall be obliged to have enough Equipment at his disposal to allow a 1:1 exchange in connection with deliveries.

The Equipment, which the Buyer hands over to GSYP, must be marked or labelled clearly as being intended for GSYP.

- 3.2. If there is no exchange of CC containers or CC shelves in connection with a delivery, GSYP shall charge the Buyer a daily rent corresponding to the rent fixed by Container Centralen A/S at the given time for the items concerned, unless otherwise specified.

If there is no other exchange of Equipment, GSYP shall be entitled to invoice the Buyer for the missing Equipment at the replacement cost.

- 3.3. Unless otherwise proven, the Equipment receipts issued by GSYP or the carrier used by GSYP shall be considered to constitute adequate and fi-

GASA
Young Plants A/S

Lavsenvænget 1
DK-5200 Odense V
t: +45 65 48 14 00
f: +45 63 12 96 31

www.gasayoungplants.dk

CVR-nr.: DK 25 44 20 24
VAT nr. DK 11 89 62 51

nal documentation for the Equipment balance in connection with the delivery. The Buyer may request a statement of account anytime, showing the total Equipment outstanding with GSYP.

If, upon delivery, the Buyer discovers a discrepancy between the Equipment prepared by the Buyer for exchange and the information written by GSYP or its carrier on the Equipment receipts, the Buyer shall lodge a complaint with GSYP immediately - or in case of delivery outside the Buyer's normal opening hours - within 24 hours after the delivery has taken place.

4. Delivery

- 4.1. If a delivery clause has been agreed, such clause shall be interpreted in accordance with the Incoterms in force when the agreement was concluded.
- 4.2. If no delivery clause has been agreed, delivery shall be made **"EXW", Ex Works**.

5. Payment

- 5.1. Unless otherwise agreed, the agreed purchase sum plus any VAT or other taxes due are payable COD (cash on delivery).
- 5.2. If the Buyer does not pay at the agreed time, GSYP shall have the right to charge default interest at 1.5 % per month or any part thereof from the due date and to collect a reminder charge in accordance with applicable legislation.

6. Delays

- 6.1. If GSYP is unable to deliver on time or if a delay on the part of GSYP is considered likely, GSYP shall inform the Buyer accordingly without undue delay, while at the same time stating the cause of the delay and, if possible, the date when delivery is expected to be made.
- 6.2. If the delayed delivery is caused by any circumstances which in accordance with item 10.1. (force majeure) relieves GSYP of liability or if the delayed delivery is caused by the Buyer's acts or omissions, the delivery time shall be extended to the extent deemed reasonable under the circumstances. The time of delivery shall be extended even if the cause of the delay arises after the expiry of the originally agreed delivery time.
- 6.3. If GSYP does not make the delivery on time or before the expiry of an extended delivery time in accordance with item 6.2, the Buyer may insist on delivery by a final, reasonable deadline, by notifying GSYP of this in writing.

If GSYP does not deliver by said deadline either, and this is not caused by circumstances for which the Buyer is responsible, the Buyer may cancel the agreement in writing to GSYP, with respect to the part of the order that has not been delivered.

- 6.4. If the Buyer cancels the agreement and is justified in so doing, the Buyer shall be entitled to receive compensation for documented costs paid to make a replacement purchase from another source to replace the cancelled part of the order. However, said compensation may never exceed the net purchase sum agreed between the Buyer and GSYF for the cancelled part of the order.

If the Buyer maintains the agreement as regards the delayed part of the order, the Buyer shall not be entitled to any compensation or any other reimbursement on account of the delay.

- 6.5. With the exception of cancellation with limited compensation in accordance with item 6.4., all other claims - including claims for consequential loss, loss of profit or other losses with financial consequences - from the Buyer against GSYF shall be excluded.

7. Liability for Defects

- 7.1. GSYF shall be obliged and entitled to remedy defects in the quality of the goods compared with what was agreed by taking remedial action or making a replacement delivery of the incomplete part of the order in accordance with the rules in this provision. The Buyer is responsible for proving that the order was incomplete at the time of delivery.
- 7.2. GSYF's liability shall only extend to deficiencies that appear within twelve months from the delivery date.
- 7.3. Immediately upon receipt of the delivery, the Buyer shall examine the goods received and, in case of deficiencies, the Buyer shall make the required complaint to the carrier. Furthermore, within 24 hours the Buyer shall inform GASA in writing of any deficiencies ascertained upon receipt. Complaints about deficiencies shall be made immediately when the deficiency has been ascertained. The deficiency complaint shall include a description of how the deficiency presents itself.

As for 'rooted young plants' the Buyer must forward to GSYF a complaint of any defects as soon as possible and within a deadline of max. 72 hours from delivery. However, the complaint deadline shall be 14 days in cases, where the cause of the complaint is a pest attack caused by pests contained in the goods at the time of delivery.

As for 'unrooted cuttings' the Buyer must forward to GSYF a complaint of any defects as soon as possible and within a deadline of 72 hours from delivery after the rooting has ended (weekdays and holidays shall be included when calculating the deadline). However, the complaint deadline shall continue until after rooting has been completed in cases where the cause of the complaint is pest attack caused by pests contained in the goods at the time of delivery.

The Buyer shall be obliged to store defective parts of the supply securely, so as to enable inspection by a representative from GSYF and/or an independent, recognised claims adjuster.

- 7.4. Having received written communication from the Buyer in accordance with item 7.3., GSY P shall remedy the deficiency, cf. item 7.1., without undue delay.
- 7.5. If GSY P does not comply with its obligations under item 7.1. within a reasonable time, the Buyer may give GSY P a final, written deadline for compliance of not less than eight days. If GSY P has not complied by this deadline, the Buyer may invoke a normal claim based on a defect against GSY P; however, the financial claim against GSY P in the form of compensation, a proportional reduction or on any other basis may never exceed the net purchase sum agreed between the Buyer and GSY P for the deficient part of the supply.
- 7.6. GSY P has no liability for defects over and above the liability described in items 7.1 - 7.5. This applies to all losses caused by the defect, including consequential loss, loss of profit and other losses with financial consequences.

8. Retention of Title

- 8.1. The ordered goods shall remain the property of GSY P until payment has been made in full, to the extent such conditional sale is valid.

9. Product Liability

- 9.1. In case of product liability damage, GSY P shall only be liable if the damage or loss can be proven to be the result of error or negligence on the part of GSY P.
- 9.2. GSY P shall not be liable for damage caused by the goods ordered to real property or chattels, where such damage occurs while the goods ordered are in the Buyer's possession.
- 9.3. GSY P shall not be liable for damage caused to products manufactured by the Buyer or products of which these form part, or for damage to real property or chattels caused by these products as a result of the delivery.
- 9.4. GSY P shall not be liable for damage to/loss on chattels as a result of the transmission of plant diseases and/or pests coming from the supply.
- 9.5. GSY P shall not be liable for indirect loss, including consequential loss, loss of profit or other loss with financial consequences.
- 9.6. The total size of the compensation may not exceed DKK 1,000,000.00.
- 9.7. To the extent GSY P is held liable to pay product liability compensation to a third party, the Buyer shall indemnify GSY P to the extent GSY P is held liable to pay such compensation to a third party as regards such damage and such losses for which GSY P is not liable towards the Buyer in accordance with item 9.1 - 9.6.

9.8. If a third party advances a claim against either party for liability in tort in accordance with this item, said party shall immediately inform the other party accordingly.

10. Force Majeure

10.1. The following circumstances shall result in exemption from liability if they prevent compliance with the agreement or make such compliance unreasonably onerous:

Industrial dispute and any other circumstance beyond the parties' control, such as fire, war, mobilisation or conscription for military service of a corresponding scope, requisition, seizure, currency restrictions, riots and civil commotion, lack of means of transport, general shortage of goods, restrictions on propellants, queuing or other external obstacles for unhindered transport, as well as defects or delays in supplies from external suppliers caused by any of the circumstances mentioned in this item.

10.2. The party wishing to invoke a reason for exemption from liability as mentioned in item 10.1. shall immediately inform the other party in writing about its occurrence and end.

10.3. Regardless of what may otherwise be specified in these General Conditions of Supply, either party may cancel the agreement by written notice to the other party, provided compliance with the agreement is hindered for more than six months by an event listed in item 10.1.

11. Intellectual Property Rights

11.1. The Buyer is hereby informed that the order may be fully or partially covered and protected by national and international regulations regarding plant novelty protection, such as the Danish Plant Novelty Act and the Council Regulation on EC protection of varieties, trade mark rights or other rules concerning the protection of intellectual property rights in different ways restricting the Buyer's right of use and disposal of the products covered by the order. The Buyer shall be obliged to ensure compliance with such rules.

12. Applicable Law, Venue

12.1. The parties agree that the agreement the supply and everything connected therewith shall be governed by Danish law, which means that the agreement shall be interpreted and implemented in accordance with the rules of Danish law, and that any disputes shall be settled in accordance with the rules of Danish law.

12.2. Disputes arising from the agreement and everything connected therewith shall be decided at GSYF's venue. Furthermore, GSYF shall be entitled to file a law suit OR legal action at the Buyer's venue.